

Randall W. Hanna
3001 W. 10th Street, Unit 512
Panama City, Florida 32401

May 7, 2021

Presidential Search Committee
Florida State University
Tallahassee, Florida

Dear Members of the Search Committee:

I am honored to learn that I have been nominated for the presidency of Florida State University. The opportunity to serve and lead this institution is particularly meaningful to me. As a graduate of FSU, current faculty member, and the Dean of FSU Panama City and the College of Applied Studies, FSU has played a significant role in my life and career. With the support of my family, I am very pleased to accept the nomination and provide this letter to support my candidacy for this prestigious position. I understand the critical role the next President will play in leading FSU to greater levels of success than already achieved.

I will bring to this position a lifetime of professional experience in higher education, leadership, business, law, policy, legislative affairs, fundraising, and community engagement. I believe my unique professional background, proven successes in leadership roles, history of innovative strategic planning, and demonstrated values of supporting diversity, shared governance, student success, and history of championing our state's workforces make me a strong candidate for consideration.

I have served in my current positions since 2016. I am proud of our accomplishments and successes and know they bode well for the future of FSU. Over the past five years, I have led the development of a new strategic plan, spearheaded new initiatives for student success, built a strong leadership team, created partnerships with local and statewide industries, engaged in academic accreditation processes, led fundraising efforts, and supported faculty and staff in ways that have been transformational for our campus. Prior to taking these positions, I served as Chancellor of the Florida College System, the largest system of higher education in the State of Florida. In addition, I am an attorney and spent more than twelve years as the managing shareholder of Bryant Miller Olive, a successful multi-state law firm that specializes in complex finance matters, including significant work for major colleges and universities.

In my capacity as Dean of both the campus and a separate college, I have worked across the university and have a deep understanding of the hard work necessary for the elite academic environment we are creating at FSU. I understand the significant impact FSU has made in the lives of thousands of our students. We have before us incredible opportunities to advance our

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world-class university. Doing so will require enhancement of our research capabilities, service, and graduate education as we continue to focus on the important role of undergraduate education and success.

I will bring to the presidency a love for learning and a commitment to excellence. Twenty years after graduating from law school, I earned a Master's in Business Administration from the Goizuetta Business School at Emory University while continuing my work as managing shareholder of Bryant Miller Olive. Later, I earned a doctorate in education from the University of Pennsylvania while serving as Chancellor of the Florida College System.

I have played a significant role in Florida higher education for the past 30 years. I served as a member of the Board of Trustees of Florida A&M University, the University of West Florida, and Tallahassee Community College. In addition, I served as a member and Chairman of the State Board of Community Colleges. I also served as a member of the Florida Higher Education Coordinating Council.

Notable Accomplishments at FSU

We have worked hard at FSU PC. One vision I brought to fruition was the FSU PC Promise. As a first-generation college student from a small rural town outside of Tallahassee, I know how higher education impacts lives and creates opportunities for future success. I also understand the significant impact FSU has made in the lives of thousands of students, just like me. Thus, in my work as Dean, I have fostered a campus culture focused on student success and created a new initiative aimed at improving access to a college degree for low-income families and students from underserved communities.

At FSU PC we tell every incoming student about the FSU PC Promise: our commitment to partner with them in their educational pursuits so that they will graduate from FSU with greater critical thinking skills, greater understanding of the importance of being engaged in their community and state, and a love of learning. Student success, which means much more than just graduating with a degree, is my passion.

That passion for student success led me to create the FSU PC Promise Scholarship - our assurance that students from northwest Florida with a family adjusted gross income of \$50,000 or less will receive free tuition and fees. I led the efforts to develop this program and to raise most of the funds for this life-changing program. In addition to the FSU PC Promise Scholarship, with the generous support of our donors, we have established the Robbins Center for Academic Excellence and Innovation and the Chapman Center for Advising and Student Success.

When I was asked by President Thrasher and Provost McRorie to serve as Dean at FSU PC, I stepped into a situation where there had been a vote of no confidence in the past leadership, enrollment was floundering, there was significant friction among the faculty, only a few new programs had been started in years, and the campus and community was still reeling from the

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proposal of a former university president during the Great Recession to close the campus. Today, with the support of the board and the administration we have added or are in the process of adding five new undergraduate programs or degrees. In addition, we have added three new graduate programs and started our first doctoral program, Nurse Anesthesia. Along with our enrollment for fall 2020, which broke all recent records, we also served more than 2500 students on the Tallahassee campus. Our enrollment in fall of 2021 will exceed the 2020 numbers.

We were able to do this despite being hit by one of the most devastating hurricanes in United States history, and, right on its heels, a global pandemic. I was proud to lead our team during these critical times. Although we are still dealing with the damage of the hurricane, that experience of having to serve students dispersed across the country helped lead the way for FSU PC to meet the needs of our students during the pandemic. Further, the development of the “FSU PC Flex” option utilizing technology for classroom and advising delivery provided a blueprint for a number of the academic units at the university as we worked to meet the needs of both in person and remote students. I am very proud of the leadership role FSU PC played with my leadership in the academic success of our students throughout the university during the pandemic and after Hurricane Michael.

With the strong support of the administration and the FSU Board of Trustees, we will open the first residential housing at FSU PC in August. The university will not be obligated for the debt or operations of this 382-bed facility. I strongly believe that my background in finance and law helped us lead to this agreement with the developer during a global pandemic when very few on-campus housing transactions were being accomplished across the country.

The Future

We are blessed to work at a preeminent public university with a deep commitment to students. This commitment continues to be recognized by the Florida Legislature and potential students, parents, and alumni. It is a critical component of the rankings that provide an enhanced reputation for FSU across the nation.

We must also work to enhance our already strong research capabilities and expenditures. Because of significant investments made beginning 60 years ago and the continued support for chemistry, physics, and other sciences, the university has strong research expenditure rankings in these areas. In addition, we are known nationally and internationally for our strong work in other areas, especially the arts and humanities, and have programs that are known for being among the best nationally in their disciplines. We must continue and enhance these research expenditures, especially those funded from the National Science Foundation, Department of Defense, Department of Energy, and the National Institutes of Health. This will require focused expenditures in the physical sciences and from the College of Engineering, College of Medicine, College of Social Work, College of Health and Human Sciences, College of Nursing, and others. I recently completed my service as Chair of the Search Committee for the Dean of the College of

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Nursing, and it is so clear how great the opportunities are for additional interdisciplinary research expenditures in the health areas.

While much of President Thrasher's term has been rightfully focused on preeminence and national rankings (which have increased at record levels and show the excellence present at FSU), I believe in the future we must also focus on being admitted into the prestigious American Association of Universities. Membership will not only be a recognition of our preeminence, but will lead to greater research dollars, place FSU in the forefront of shaping the future of higher education in this country and help enhance the educational opportunities in this state. Membership is more than a recognition of the great work we are doing – it will provide the opportunity for even greater success at the graduate and undergraduate levels.

In a report written 15 years ago, Nils Hasselmo, a former president of the AAU, wrote the steps we must take to achieve membership. He specifically mentioned enhanced research from the College of Engineering and the College of Medicine. Both colleges are tremendous assets to our university because of their special missions and organization. We can maintain those missions and continue the significant increase in research that has already started in both colleges. In addition, achieving membership will require us to focus on increasing the number of FSU faculty who are members of National Academies (currently nine), enhancing the number and quality of publications, growing the number of tenure and tenure-track faculty, graduate students, and post-doctoral scholars, and continuing to improve our national academic reputation.

Florida has only one member of the American Association of Universities, and the number of member universities in the south are sparse. Data shows that FSU is poised to be admitted into the AAU. To be successful, we must both increase our research expenditures and significantly enhance our university endowment, two efforts that I look forward to leading. I firmly believe the Florida Legislature will reward universities who are making strides in research and movement toward AAU membership.

This is a critical time at FSU. While we are on an upward trajectory, our next president will have to make major leadership and personnel decisions, including the selection of a new Vice President of Research and a Vice President of Advancement. In addition, Provost McRorie has publicly stated that she plans to stay only for an appropriate transition before retiring. I have spent my entire professional career building strong teams and giving them the support and resources to effectively do their jobs. I am confident in my ability, consistent with FSU's long-practiced policy of shared governance, to lead the efforts to bring in the highest quality leaders to these positions.

We must also work hard to enhance our interdisciplinary partnerships and increase the number of projects between colleges within the university. We have made great success in this area, but there is more to do. Most recently, I have been working with the College of Communication & Information on a \$11.5 million grant application from Triumph Gulf Coast for the expansion of cybersecurity offerings by the university. In addition, under my leadership, our team at FSU PC has successfully in working with the College of Education to develop a research

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laboratory school in Bay County that will focus on serving military families. Legislation was approved in the 2021 legislative session authorizing this school and we expect it to open as soon as August 2022. Both projects can significantly change the face of northwest Florida.

Your next president must not only enjoy fundraising but must play a critical role in expanding the reach of our connections with corporations, foundations, and other donors. He or she must enhance the ability of our faculty to provide partnerships with business and industry throughout the country and internationally. Our endowment is significantly below that of our peers and must be increased. At FSU PC we have exceeded past fundraising records (from both number of donors and dollar amount perspectives), not only as part of the Raise the Torch Campaign, but also in the annual campaigns. In addition to work for community organizations, my fundraising work included serving as Chair of the Florida College System Foundation, where approximately \$1 million is provided each year for student scholarships.

I have built deep and diverse teams in both the private and public sectors and am confident that we will have the most formidable team to lead FSU. In all my positions, I have worked hard to build a culture where all are welcome and can thrive. This is especially important now as we are navigating the end of a global pandemic that has disproportionately affected marginalized communities and where we have seen too many actions of police brutality and discrimination against minorities. We must continue the important conversations about equity, inclusion, and representation at both the local and national levels. Florida State should be a leader in these discussions. I hope to have the opportunity to speak with you about these issues with you at greater length, including discussions about my successful efforts to build one of the most diversified finance law firms in the southeast, my work in the Florida College System, and our efforts here at FSU PC. In Panama City, we have established strong task forces to not only look at increasing diversity in our faculty, staff, and students, but also have helped lead the effort in community-wide discussions on important issues related to race, gender, and sexuality, mental health, and suicide prevention.

I am committed to academic integrity and shared governance and understand that a critical role of the president of Florida State University is to ensure adequate funding for the university and to maintain its fiscal health. Florida State has a strong tradition of shared governance and academic freedom. President Thrasher was a very strong leader in both areas and my commitment is to maintain that momentum and find ways to strengthen both.

I was pleased to see the Position Profile include a reference to the importance of athletics. Throughout the university, I will foster an environment of excellence and a championship culture in all things we do, including athletics. My experience with athletics has been as Chancellor, and as a board member of a Division I university, a Division II university, and a community college with athletic programs. My proven ability to work with alumni and donors, unlock talents, and bring together diverse teams is something that will be needed as we win not only on the field, but as we work hard toward the educational and professional development of our student athletes.

Additional Information

The role of the university president has changed significantly in recent years, and the institution can benefit by having a leader with experiences in a variety of areas. I will highlight some of my experiences which I believe are relevant to this selection:

- I have significant experience in the state and federal governmental processes and would be ready to lead our efforts at both the legislative and executive branch levels and with my colleagues across the state and country. My work has included representing both private and governmental entities before federal and state agencies and advocating for higher education institutions as a board member and as Chancellor of the Florida College System. In addition, I have worked for state agencies and in the United States Senate.
- During my term as chief executive officer of Bryant Miller Olive, recognized as one of the top public finance, public private partnerships, and governmental law in Florida and the southeast, we added offices in Miami, Orlando, Jacksonville, and Washington D.C. and more than doubled the size of our firm during my tenure.
- I serve as a member of the Board of Directors of a publicly traded financial services company with more than \$30 billion in assets and operations in Florida, Alabama, Mississippi, Louisiana, Texas, and Tennessee.
- Examples of being recognized by my colleagues and others for service to my community and profession include being appointed by the Florida Supreme Court and having served as Chairman of the Florida Board of Bar Examiners, the agency responsible for recommending the admission of new attorneys. In addition, I served as a member of the Federal Judicial Nominating Commission, chairing the Northern District Committee and was recognized by Leadership Tallahassee with the Leader of the Year Award. I also received the Florida Bar President's Pro Bono Service Award. In 2014, I was similarly honored when I was selected for the Florida State University Grad Made Good award.
- I remain active in my communities and the state, through my active participation in Leadership Florida, by serving on the board of the Bay County Chamber of Commerce, the Bay County Economic Development Agency, and as having served as Chair of the Greater Tallahassee Chamber of Commerce, on the executive council of the Tallahassee Leon County Economic Development Council, and as chair of the board of 211, the regional crisis and suicide hotline.

I have described my experiences not only in academia, but also in economic development, community service, and business because these experiences are essential for the next President of FSU. As FSU moves forward, we must carefully analyze the role we play across the state, whether it is in economic development, climate change, resiliency, trauma, health care, or the many other

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issues that will face our state. There is a direct connection between playing a major role in the strategic plans of the state and our goals as a university. I worry that we may, at times, leave that mission to our sister institution to the east and that other younger universities to the south are filling that gap. I believe we must play a greater role in the future of this state.

I have worked in every county in the state, and there are only a few small counties where I do not currently have substantial relationships. I understand this state and its needs. FSU is well positioned to play a major leadership role in Florida through our College of Medicine locations, the Jim Moran Institute, and many other programs. When major statewide priorities are being addressed, Florida State University must be at the top of the list as the academic partner of choice. I have spent my entire professional career working in Florida and I know the opportunities and challenges we will face as we continue to expand our research opportunities and are seen as a critical part of the economic development of this state and nation.

Summary

FSU's next leader will need to be agile and adaptable to manage today's fast-paced world of higher education. I have the skills necessary to strategically plan, to bring problem-solvers together with the goal of doing great things, making impactful decisions, leading both our fundraising and legislative efforts, and bringing together an exceptional team of administrators, faculty, and staff. In addition, I understand finance and the importance of strategic investing in human resources. I would bring my professional lifetime of experience at the highest levels of higher education, business, finance, law, economic development, and community service to the presidency at FSU.

When you ask my colleagues, they will describe me as a passionate, driven, student-focused, and transparent leader. They will tell you of my close relationship with the faculty, staff, and students. They will tell you there is no job I am unwilling to do if needed. They will focus on my commitment to diversity, equity, and inclusion and my belief that the university must have a strong connection to the community and the state.

I could not be more excited about the opportunity to work together with the students, faculty, staff, administrators, alumni, and supporters at FSU. My wife, Jerri, and I have the energy and enthusiasm to lead FSU at this critical time and are ready for the opportunity. We look forward to the possibility of meeting with the Search Committee and the Board of Trustees.

Very truly yours,



Randall W. Hanna

RANDALL W. HANNA

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RESPECTED LEADER IN HIGHER EDUCATION, STUDENT SUCCESS, ADMINISTRATION, FINANCE, LAW, BUSINESS, FUNDRAISING, GOVERNANCE, ECONOMIC DEVELOPMENT AND COMMUNITY AND GOVERNMENT RELATIONS. SERVING AS DEAN AND CEO OF FLORIDA STATE UNIVERSITY PANAMA CITY AND DEAN OF FSU COLLEGE OF APPLIED STUDIES; SERVED AS CHANCELLOR OF LARGEST SYSTEM OF HIGHER EDUCATION IN FLORIDA; FORMER MANAGING SHAREHOLDER OF SUCCESSFUL AND RESPECTED MULTI-STATE LAW FIRM. EXPERIENCE AS A MEMBER OF HIGHER EDUCATION GOVERNING BOARDS AND PRIVATE, NONPROFIT, AND FOUNDATION BOARDS.

PROFESSIONAL EXPERIENCE

FLORIDA STATE UNIVERSITY

2015 – Present

Dean and chief executive officer, Florida State University Panama City and Dean of the FSU College of Applied Studies of FSU (July 2016 – Present)

Serves as Dean and chief executive officer of FSU PC. Also serves as the Dean of the College of Applied Studies for the University. Interim Dean from July 31, 2016 – December 1, 2016. Dean and CEO from December 1, 2016 – Present.

- Led FSU PC to record enrollment in Fall 2020 even after devastation of Hurricane Michael.
- Implemented three new bachelor's degree programs (entrepreneurship, hospitality, and mechanical engineering) and two master's degrees (systems engineering and law enforcement intelligence) offered at FSU PC. Will offer new bachelor's degree program in Public Health in Fall 2021 and Financial Planning and master's degree in Organizational Management in Fall 2022
- Received state approval for first doctoral program at FSU PC (nurse anesthesia) to begin in Summer 2021.
- Implemented FSU PC Promise Scholarship providing free tuition for students eligible for Pell Grants or with combined family and student adjusted gross income of \$50,000 or less.
- Successfully negotiated public-private partnership transaction for the development of student housing scheduled to open in Fall 2021. Signed lease agreement with developer during global pandemic for facility to open in August 2021.
- Led Raise the Torch Campaign at FSU PC as part of the overall capital campaign for FSU. Doubled the fundraising goal and successfully exceeded the revised goal.
- Developed Robbins Center for Academic Excellence and Innovation.
- Expanded student advising and support programs
- Worked with FSU Admissions office to develop Seminole Pathways Program which led to largest freshman class in history of FSU PC.
- Led development of new five-year strategic plan for FSU PC.
- Served as member of Dean's Student Success Committee focused on enhancing student success metrics. Led efforts at FSU PC for enhanced graduation and retention rates.
- Developed articulation agreements with community and state colleges.
- Led FSU PC through Hurricane Michael and the reopening of the campus. Restarted online classes serving both FSU PC and FSU students in five days and reopened campus nineteen days after the storm (first education institution in the area to open).
- Established Diversity, Equity, and Inclusion Task Force with separate working groups for faculty and staff, students, and community engagement.

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- Developed strong working relationship with Department of Defense – Naval Surface Warfare Center. FSU PC was selected to lead one of the five teams to be considered to conduct research and product development for multiple warfare centers.
- Created team to explore and actively develop plans for a laboratory high school to serve existing county residents and expected influx of up to 1000 students of airmen scheduled to be transferred to Tyndall AFB over the next five years. Effort is part of an interdisciplinary agreement with the College of Education and others. Legislation was approved in 2021 session. Current expectation is to open school in August 2022.
- Active member of Bay Defense Alliance and Bay Economic Development Authority. Directly involved in most major regional economic development initiatives.
- Chair of Search for FSU College of Nursing Dean (2020-21)

FSU College of Law (2021 – Present)

Courtesy appointment as professor in the College of Law and taught Education Law (Spring 2021).

Research Faculty Member, Learning Systems Institute (2015 – 16)

Served as Co-Project Director of program providing educational opportunities to academic professionals and governmental officials developing higher education programs in India, Ukraine and Central America. Served as co-principal investigator of two U.S. State Department grants. Continued to serve as participant in program from 2016 – 2019.

Educational Leadership and Policy Studies Department (2015-16)

Led analysis of the potential development of an additional Doctor of Education program in higher education. Taught graduate courses for both master's and doctoral students as Adjunct Faculty.

Institute for Academic Leadership (2015)

Associate (facilitator and presenter) of program training administrators in State University System in Fall 2015.

FLORIDA COLLEGE SYSTEM, Florida Department of Education, Tallahassee, FL Nov 2011-Jan 2015
Serving more than 820,000 students through 28 separate colleges providing bachelor and associate degrees and certificates.

Chancellor, Florida College System

- Served as chief executive officer of the Florida College System, with development of policies and practices, performance reporting and funding, program administration, budget recommendations (\$1.1B), and leadership with the Legislature, the State Board of Education, Florida colleges and boards of trustees.
- Advocated for enhanced funding and needed legislative changes.
- Directed a student-centered accountability program.
- Led strategic development and education reform consistent with Florida legislation.
- Led development of Complete College Choices online tool to show job placement rates of graduates by program and institution.
- Led development of reformed developmental education program to meet legislative goals.
- Analyzed and recommended new bachelor's degree programs offered by colleges
- Provided leadership for responding to current and developing trends in higher education.
- Secured and enhanced relationships with major business and industry representatives and associations to advance workforce and economic development initiatives.
- Implemented the Florida College System Program Fund which provides state support for colleges.
- Worked with the Governor's Office to recruit and appoint qualified trustees for local colleges.
- Enhanced and expanded trustee training programs and the Chancellor's Leadership Seminar to include special sessions exclusively for faculty.
- Served as co-head of Florida Virtual Campus created to provide technology-based library, counseling and distance learning student support services.

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- Successfully worked with colleges to enhance alternative revenue sources, including federal and state grants and enhanced revenue from the Florida College System Foundation.
- Planned and implemented study showing \$26B economic impact from the System to the State of Florida.

BRYANT MILLER OLIVE P.A., Tallahassee, FL

1984-2011; 2015-16

Multi-state law firm specializing in public and corporate finance, including the financing of college and university facilities, plus public private partnerships, local government, environment, real estate, corporate and legislative affairs.

Managing Shareholder (1998-2011)

Chair, Public Finance Practice (1990-1998)

Attorney (1984-2011) (2015-16)

- Led overall strategy and management of the firm, resulting in growth of approximately 200% from 1998-2011 and establishment of additional offices in Orlando, Miami, Jacksonville and Washington, D.C.
- Performed significant work for both public and private post-secondary institutions and healthcare facilities in Florida.
- Represented diverse clients throughout the U.S. on complex infrastructure, higher education, utility, affordable housing and private transportation facilities; Developed national arbitrage consulting service as a wholly owned subsidiary.
- Represented colleges and universities in development of infrastructure, including student housing and research facilities.
- Counsel of record in 11 cases before the Florida Supreme Court.
- Participated in firm's representation of the United States Department of Education in the financing of facilities at Historically Black Colleges and Universities across the country.

FLORIDA DEPARTMENT OF HEALTH AND REHABILITATIVE SERVICES, Tallahassee, FL 1993-1994 - **Special Assistant – Error Rate Negotiator**

- At request of the Governor of Florida, took leave from law firm to negotiate and settle federal government claims of \$150M for significant failure of state's food stamp system. All but \$1M of the fines were eliminated based upon plan established by the state with the federal government agreeing to invest funds in the system.

UNITED STATES SENATOR BOB GRAHAM, UNITED STATES SENATE, Washington, D.C.
1990 - **Special Counsel**

- On leave from Bryant Miller Olive, worked on major legislative initiatives including financial institution, social security, and habeas corpus reform. Drafted legislation, worked directly with members of Congress and committee staff, and supported constituent services and appropriations.

FARMERS HOME ADMINISTRATION, UNITED STATES DEPARTMENT OF AGRICULTURE (CURRENTLY RURAL DEVELOPMENT), Gainesville, FL

1979-1981

Assistant to State Director (79-81) and Assistant County Supervisor (81)

- Agency made loans to local governments, farmers and rural businesses and institutions.

EDUCATION

Doctor in Higher Education Management, Graduate School of Education, **University of Pennsylvania**, Philadelphia, PA, 2014

Randall W. Hanna, Ed.D, J.D., M.B.A.

Juris Doctor, College of Law, **Florida State University**, Tallahassee, FL, 1983 (*High Honors, Law Review and Order of the Coif*)

Master of Business Administration, Goizuetta Business School, **Emory University**, Atlanta, GA, 2004

Bachelor of Science, University of Florida, Gainesville, FL, 1981, College of Journalism – (Area of Study – Agricultural Journalism). Florida Blue Key, President of Alpha Gamma Rho Fraternity; Recipient of Dean Beaty Service Award; Recipient, National AGR Undergraduate Achievement Award).

HIGHER EDUCATION EXPERIENCE AND SERVICE **Governing and Coordinating Board Experience**

Florida Agricultural and Mechanical University (2001-2005), Member, Board of Trustees, Chair of Finance Committee and Chair of 10-Year Strategic Plan Committee

University of West Florida (2011), Trustee (left Board to accept position as Florida College System Chancellor)

Florida State Board of Community Colleges (1995-2001), Board Chair; also served as Chair of Statewide Budget Committee, Chair of Policies and Procedures Committee, Chair of Technology Task Force and Legislative Liaison for State Board of Community College

Tallahassee Community College (1991-1995), Board of Trustees, Vice Chair (1995)

Florida Higher Education Coordinating Council (2011-2014), Board Member

Florida Prepaid Tuition Board (2011-2014), Board Member

First Chair of Florida Statewide Distance Learning Consortium (1998) (Originally a part of the community college system, the consortium was later expanded to include state universities.) Ultimately became part of the Florida Virtual Campus.

Foundation (Fundraising and Advancement) Board Experience

The Florida College System Foundation (2000-2014), Former Chair

Tallahassee Community College Foundation (2000-2001), Board Member

Capital Campaign Committee, Tallahassee Community College (2015 – 17), Member

Advisory Board Experience

Center for Postsecondary Success, Florida State University (2014-15)

Corporate Executive Advisory Board, Business School, ISCTE, Lisbon, Portugal (2015-18) (Worked to assist College in receiving AACSB Accreditation) Member of Corporate Advisory Board (2018-19)

Southern Region Education Board, Member Special Commission on Affordability, (2013-15), Member Special Task Force on Community Colleges (2013-14)

Florida Council of 100 Business-Higher Education Partnership (1999-2000)

Florida State University, Member Long Range Strategic Planning Committee (2009)

HIGHER EDUCATION TEACHING EXPERIENCE

FLORIDA STATE UNIVERSITY, COLLEGE OF LAW

Florida Constitutional Law

Education Law

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FSU COLLEGE OF EDUCATION (HIGHER EDUCATION PROGRAM)

Higher Education Organization and Management (Doctoral Students)

Legal Issues in Higher Education (Master's Students)

TALLAHASSEE COMMUNITY COLLEGE

Real Estate Law (Associate Degree Students)

ECONOMIC DEVELOPMENT AND STATEWIDE & COMMUNITY LEADERSHIP

Hancock Whitney Holding Company (2009-present) (publicly-traded financial services company with subsidiaries Hancock Bank and Whitney Bank and operations in Texas, Louisiana, Mississippi, Alabama, Tennessee, and Florida) Board Member, Served as Member of Audit, Compensation, Mergers and Acquisition, Board Risk Committees and Credit Risk Sub-committee. Chairman, Credit Risk Sub-Committee (2019 – present)

CareerSource Florida (2013-May 2015), Member appointed by Governor to State Workforce Development Board

Tallahassee-Leon County Economic Development Council (2004-2007; 2010-2012), Board Member Greater

Tallahassee Chamber of Commerce (2000-2008), Board Member and Chair (2006-07)

Leadership Florida Graduate, Statewide Program Chair (2003-2004); Co-Chair of College Leadership Florida

Committee (2013-14); Chair of Cornerstone Class Selection Committee (2020)

Florida Council of 100 (2011-14) (ex-officio member)

Society of International Business Fellows, Current Member, Facilitator of Leadership Program in Jordan (2011)

Florida's Great Northwest (2010), Member of Presidential Search Committee

Guardian ad Litem, Former Advocate for Children in Court System

Community Foundation of North Florida (2009-2012), Board Member

Florida Board of Bar Examiners (Appointed by Florida Supreme Court) (1996-2001), Chair (2000)

Federal Judicial Nominating Commission, Northern District of Florida, Former Member and Chair

Knight Foundation, Member of Community Advisory Council (2011-2016)

Knight Creative Communities Initiative, Past Board Member

211 Big Bend (Crisis Hotline), Past Board Chair (two terms)

Leadership Tallahassee, Graduate and Former Board Member

World Class Schools, Former Chair of World Class Schools of Leon County, Inc. and Student Mentor

Past Member of Board, Young Lawyers Division, The Florida Bar

Past Member of Editorial Board, *The Florida Bar Journal*

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SELECTED HONORS & RECOGNITION

“Grad Made Good,” Florida State University, November 2014

Founder’s Award, Bryant Miller Olive, 2015

“Florida’s Legal Elite,” *Florida Trend*, 2004 and 2006-2009

Rated “av” by Martindale Hubbell (highest rating given by national rating service for attorneys)

Honorary Florida State FFA Degree, 2011

Brothers of the Century Award, Alpha Gamma Rho Fraternity, 2004

“Most Influential Floridians,” *Florida Trend*, November 2004

“Leader of the Year for the Tallahassee Area,” Leadership Tallahassee, 2002

Florida Bar President’s Pro Bono Service Award, 1991

SELECTED PUBLICATIONS, PROJECTS, PRESENTATIONS AND GRANTS

Publications

Tandberg, D. A., Sponsler, B. A., Hanna, R., W., & Guilbeau, J. P. (Eds.). (2018). *The state higher education executive officer and the public good: Developing new leadership for improved policy, practice, and research*. New York City: Teachers College Press.

Hanna, R., W. & Guilbeau, J. P. (2018). The role of the SHEEO and the board in changes in higher education governance. In D. A. Tandberg, B. A. Sponsler, R. W. Hanna, & J. P. Guilbeau (Eds.) *The state higher education executive officer and the public good: Developing new leadership for improved policy, practice, and research*. New York City: Teachers College Press.

Hanna, R. (1983). Right to Farm Statutes – The Newest Tool in Agricultural Land Preservation, 10 Fla. St. U. L. Rev.415. (Law Review article while a student)

Hanna, R., Analysis of Executive Doctorate in Higher Education, Florida State University, March 2016.

Selected Presentations

Keynote Address, Leadership Northwest Florida, Florida State University, Tallahassee, Florida, March 2019

The Role and Responsibility of the University to Foster Civil Dialogue; Panel Discussion with Kimberly Beatty, Randy Hanna, Michael McShane and Margaret Talev at American Public Square as part of investiture of Chancellor of University of Missouri-Kansas City; Kansas City, Missouri, March 2019.

Being a SHEEO: Partnerships and Knowledge for Effectiveness; Panel Discussion with Alisa Hickin, Erik Frayar, Randy Hanna and William Zumeta at State Higher Education Executive Officers Association Annual Conference, Salt Lake City, Utah, June 2019

Leadership and Higher Education in Florida; Presentation; Northwest Florida State College Leadership Summit, January 2019

Review of *Just Mercy* by Bryan Stevenson; Presentation, Wagner College, New York, NY, November 2015.

The intersection of Politics and Policy; Presentation, Institute for Academic Leadership, Howey in the Hills, Fl., June 2015.

Randall W. Hanna, Ed.D, J.D., M.B.A.

Success Happens One Student at a Time; Keynote Presentation, 2012 Connections Conference, Gainesville, Fl. April 12, 2012.

Key Issues Impacting the Florida College System; Presentation, 2014 Chancellor's Leadership Seminar Alumni Meeting, Sandestin, FL, October 29, 2014.

Leadership Skills for the Next Ten Years in Florida; Presentation, President's Leadership Seminar, Santa Fe College, Gainesville, Florida, October 2013

Bachelor's degrees in the Florida College System; Presentation, State Directors of Community Colleges Annual Meeting, Big Sky Montana, July 2013.

Commencement Speaker, Tallahassee Community College, Tallahassee, Florida, May 1998; Indian River State College, Ft. Pierce, Florida, December 2011; Polk State College, Winter Haven, Florida May 2012; State College of Florida, Bradenton, Florida, May 2012; Broward College, Ft. Lauderdale, Florida, December 2013; Lake Sumter State College, Leesburg, Florida, May 2014; Pensacola State College, Pensacola, Florida, May 2014; Gulf Coast State College, May 2017.

Funded Grants

Hanna, Randall (Co-PI) & Milligan, J. (PI) (Sep 2015 – May 2016). Skills Development Study Trip for Indian State Officials. Funded by US Department of State/U.S. Embassy New Delhi.

Hanna, Randall (Co-PI) & Milligan, J. (PI) (2016) FY16 Community College Administrator Program (CCAP), Funded by US Department of State

Hanna, Randall (PI) & Jones, R. (PI) (2020) St Andrew / St Joe Bays Estuary Program, Funded by Bay County and The Nature Conservancy

REPORTED APPELLATE OPINIONS WHERE SERVING AS COUNSEL OF RECORD

Micosukee Tribe of Indians of Florida v. South Florida Water Management District; Supreme Court of Florida; November 18, 2010; 48 So.3d 811, 2010 WL 4643070, SC09-1817.

City of Parker v. State; Supreme Court of Florida; September 18, 2008; 992 So.2d 171 2008 WL 4240235 SC071400

Bay County v. Town of Cedar Grove; Supreme Court of Florida; September 18, 2008; 992 So.2d 164; 2008 WL 4241076, SC07-1572.

Strand v. Escambia County; Supreme Court of Florida; September 18, 2008; 992 So.2d 150, 2008 WL 4240151, SC06-1894.

Panama City Beach Community Redevelopment Agency v. State; Supreme Court of Florida; October 17, 2002; 831 So.2d 662, 2002 WL 31317951, SC02-145.

Roper v. City of Clearwater; Supreme Court of Florida; August 23, 2001; 796 So.2d 1159, 2001 WL 950273, SC01-796.

Turner v. City of Clearwater; Supreme Court of Florida; April 12, 2001 789; So.2d 273, 2001 WL 359524, SC002296.

Boschen v. City of Clearwater; Supreme Court of Florida; January 18, 2001; 777 So.2d 958 2001 WL 40395 SC96874

Pinellas County v. State; Supreme Court of Florida; January 11, 2001; 776 So.2d 262, 2001 WL 23117, SC96332

State v. City of Orlando; Supreme Court of Florida; March 14, 1991; 576 So.2d 1315 1991 WL33015 75,804

In Interest of K.S.; District Court of Appeal of Florida, First District; March 14, 1990; 558 So.2d 158 1990 WL 26695.

State v. City of Panama City Beach; Supreme Court of Florida; May 26, 1988; 529 So.2d 250 1988 WL 53529 70,161

Randall W. Hanna, Ed.D, J.D., M.B.A.

Miscellaneous

Eagle Scout

Former State Vice President of Future Farmers of America (spent year before college traveling the State of Florida as state officer), recipient of American Farmer Degree

Completed two Ironman triathlons

Completed six marathons

Summited Mt. Rainier

Enjoys hiking, kayaking, cycling, and reading